

Request for Business Matching in Israel

Philippines BPO Industry has been one of the flag bearers of the Philippines economy that generates about US\$ 35 Bn in revenue and formally employs about 1.7 million people. This does not include the freelancers and private contractors.

About Us

Asiatel Outsourcing is a trusted outsourcing company in the Philippines since 2006 offering services through a mix of traditional outsourcing, remote staffing, managed operations & employer of record.

Over the years we have helped many international clients set up their remote team in the Philippines. We understand that each client has a different requirement, hence our services are customized to suit the needs of the customer. We have worked with a lot of startups thus our delivery models come with flexibility and price competitiveness.

From the years 2006 to 2014, Asiatel was primarily a captive BPO operating as a back office for its parent telecom company licensed in Hong Kong. From 2014, Asiatel commenced offering BPO services to 3rd party clients and from then it has grown into an efficient small BPO with 200 seats.

As a BPO, we offer a unique product mix of outsourcing, employer of record, remote staffing, or even shared services to meet the diverse requirements of different customers. We have diversified customer base from industry segments such as telecom, insurance, cloud communications, consumer durables and MICE/ Conferences and more. The most commonly outsourced roles are mentioned below:

- Sales and Lead Generation
- Customer Support
- Back Office Support
- NOC/IT Support
- Digital Marketing & Graphic Design
- Social Media Management
- Finance and Accounting
- Developers

Business Matching Request

We are looking for alliance partners in Israel who can handle the front-end client relations and business acquisition in Israel while we can handle the back end in the Philippines in terms of the fulfillment process. The demand from Israel is high but we do not have a front-end relationship in place to leverage the potential better. We have successfully used this alliance model in countries like Singapore and UK.

The ideal partners should be a services company or consultancy with deep connect in the SME market and / or start up ecosystem.

It will be good if you can help us connect with commercial office of Embassy of Israel in the Philippines or connect us with relevant chambers of commerce.